

PRODUCT UPDATE MEMO

To: All Employees
From: Michael Verguldi, Product Manager - Medical
Date: September 27, 2010
Subject: F-801

Background: The F-801 is a Reverse Osmosis cart system that has been specifically designed for use with the Fresenius hemodialysis kidney machine. This device has been available for many years as a compact and convenient method of producing AAMI quality water for acute kidney dialysis patients.

However, we have decided to discontinue offering the F-801, primarily due to a decline in customer demand and ongoing product consolidation efforts. We will continue to champion the acute dialysis marketplace with our other successful line of portable reverse osmosis product offerings, such as the Millenium™ RO.

Action: As of today, we will no longer be offering or selling F-801 machines. If there are any open quotations or pending orders for this device, please direct customers to contact their local Sales Representative or a member of the Inside Sales team at Ext. 2109 or 2126.

We will continue to support this device for the next seven years with parts and both technical and field help. Customers can continue to receive product assistance by contacting the Technical team for any related questions at Ext. 2904. Technical documentation and information will remain available on our website via Internal Resources.

Effective Date: September 27, 2010

